

Installment Scheme through Insurance Guarantee (TPL)						
	Civic Oriol		HRV VTIS	HRV VTI	HRV e:HEV	
	12 Months	18 Months	24 Months	24 Months	12 Months	18 Months
Retail Price - Ex. Factory	8,834,000	8,834,000	7,799,000	7,549,000	8,999,000	8,999,000
Freight	35,000	35,000	35,000	35,000	35,000	35,000
Special Color (If. Opt.)	-	-	-	-	-	-
Add. Accessories (Op.)	-	-	-	-	-	-
WHT (Filer)	177,380	177,380	156,680	151,680	180,680	180,680
Initial Down Payment	4,000,000	4,200,000	3,200,000	3,000,000	4,500,000	5,000,000
Total Initial Payment to HACPL	4,212,380	4,412,380	3,391,680	3,186,680	4,715,680	5,215,680
Cash Margin (Refundable at Maturity)	497,400	492,400	287,940	284,940	272,940	254,940
Insurance Premium (Comprehensive)	131,627	131,627	116,205	112,480	134,085	134,085
Insurance Guarantee @ 0.9% for 1 Year, 1.35% for 18 Months	44,766	66,474	86,382	85,482	40,941	57,362
Total Payment to TPL	673,793	690,501	490,527	482,902	447,966	446,387
Total Initial Payment	4,886,173	5,102,881	3,882,207	3,669,582	5,163,646	5,662,067
Down Payment (All Inclusive)	54%	56%	49%	47%	57%	61%
Balance Amount	4,834,000	4,634,000	4,599,000	4,549,000	4,499,000	3,999,000
Installment Administration Dues	140,000	290,000	200,000	200,000	50,000	250,000
Total Balance Amount	4,974,000	4,924,000	4,799,000	4,749,000	4,549,000	4,249,000
Per Month Installment (PMI)	414,500	273,556	199,958	197,875	379,083	236,056